



a Grimaldi Group company

To:  
**HELLENIC AERONAUTICAL & AIR  
SPORTS FEDERATION**  
**ΕΛΛΗΝΙΚΗ ΑΕΡΑΘΛΗΤΙΚΗ**  
**ΟΜΟΣΠΟΝΔΙΑ**  
P.O. 51150  
145 10 Nea Kifissia

Tel.: +30 210-9649788

E-mail: [elaoinfo@elao.gr](mailto:elaoinfo@elao.gr)

Dear Sirs,

**SUBJECT: SPONSORSHIP REQUEST – DISCOUNTED TICKETS - 2024**

Further to your latest correspondence, we would like to inform you that the management of **GRIMALDI EUROMED** and **MINOAN LINES** has approved the provision of a **30% discount** on the transportation of the **members and vehicles** of the **Hellenic Aeronautical & Air Sports Federation**.

The above discount applies to:

- The International routes (**Igoumenitsa-Ancona** or **Igoumenitsa-Brindisi**) for **approximately 30-40 pax** for all accommodation categories (**except Single berth & Junior Suites/Deluxe cabins**) and **8-10 vehicles (7 meters long)**.
- The domestic routes (**Piraeus-Heraklion-Piraeus**) for approximately **250 pax** for all accommodation categories (**except Lux/A1/AB1 cabins**) and **50 vehicles (7 meters long)**.

during the year **2024** and will be granted upon presentation of this letter at the time of ticket purchase.

You are kindly reminded that for reservations and ticket issue, you must contact the following Agencies/Port offices of our company:

- **Heraklion Head office - Central Agency:** 17, 25<sup>th</sup> August str., Tel. +30 2810-2810-399899 & +30 2810-229602
- **Heraklion Port Agency:** Tel. +30 2810-330327, +30 2810-280882
- **Athens Agency:** 59, Panepistimiou & Em.Benaki 1 Str.-Omonoia, Tel. +30 210-3376910
- **Piraeus Agency:** 6-10, Thermopylon str., Tel. +30 210-4145744
- **Piraeus Port Agency:** Tel. +30 210-4080028, +30 210-4611391



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- **Igoumenitsa Port office:** Check in Terminal: Central Passenger Station, Tel. +30 2665-24404, 40900
- **Ancona Port office:** **FRITTELLI MARITIME GROUP** S.p.a, Lungomare Vanvitelli 18, Tel.+39 071 201708, +39 071 56789 - Check-in Terminal, Via Einaudi, +39 071 56789
- **Grimaldi Brindisi srl:** Costa Morena Terminal snc S.N.C., Tel. +39 0831 219310

For further information or clarifications, please contact the Communication department of our company (Miss Chara Scholinaki, Tel. +30 2810 399924, e-mail: [communication@minoan.gr](mailto:communication@minoan.gr)), by stating the Protocol number of this letter.

In return of our offer, you are compromised to quote/acknowledge Grimaldi/Minoan Lines as a sponsor.

Thanking you for your kind attention, we remain at your disposal.

Kind regards  
For **MINOAN LINES**

Loukas Sigalas  
Managing Director

1. **Mrs. Marino Francesca** - Grimaldi Group, Passenger Manager
2. **Mr. I. Manolakis** - Internal Auditor
3. **Mr. Ch. Batsidis** - Chief Passenger Sales Officer
4. **Port Offices**

ΜΙΝΩΙΚΕΣ ΓΡΑΜΜΕΣ Α.Ν.Ε.  
ΕΔΡΑ: 25ης Αυγούστου 17,  
712 02 Ηράκλειο - Κρήτη  
Αρ.Γ.Ε.ΜΗ. 77083027000

MINOAN LINES S.A.  
DOMICILE: 17, 25th August str.,  
GR-712 02 Heraklion - Crete  
G.E.C.R.: No 77083027000

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